



wesgroup

equipment

a family of brands



OUR PURPOSE: TO KEEP YOU UP AND RUNNING

Premium Equipment. Fast Service.

Having the right equipment and keeping it up and running is essential to your business success. That's why our priority is keeping both you and your equipment up and running.

Businesses have relied on Wesgroup Equipment and their Family of Brands for over a century. They count on fast, dependable service and a wide selection of premium equipment to keep their operations moving. Through a network of nine dealerships, you have access to expert support, quick turnaround times, and solutions tailored to every industry — from construction and material handling to forestry, agriculture, landscaping, logistics, and more.

Choose from a portfolio of leading brands including Bobcat, DEVELON, Linde, JCB, Doppstadt, Universal HDD, Konecranes, Terberg, and others. Whether it's sales, rentals, or repairs, the right equipment and skilled technicians are always within reach. Downtime stays low and productivity stays high.

You also have access to in-person training in safe and effective machinery operation.



At Wesgroup Equipment, we've got GRIT.

GRIT is how we deliver consistent, exceptional customer service.

- GREAT** products and services to meet your needs
- Strong **RELATIONSHIPS** with our customers
- Positive **IMPACT** on your bottom line
- Maximizing your uptime because **TIME** is money

The goal is to keep your business running without interruption. We support every stage of your equipment needs, from purchase and maintenance to operator training.



Our Goal = Zero Harm

Wesgroup Equipment and our family of brands are committed to providing world class service and equipment in a manner that ensures a safe and healthy work environment for our team members, vendors, contractors, and valued customers.



PREMIUM EQUIPMENT BRANDS

You have access to a dealer network offering premium brands in compact construction, heavy equipment, environmental, and material handling solutions.



BOBCAT is the leading manufacturer of compact equipment - skid-steer loaders, compact track loaders, compact excavators, telehandlers, UTVs, and the largest range of attachments in the industry.



DEVELON is an industry leader in heavy construction equipment. DEVELON supplies heavy equipment for any job size with articulated dump trucks, excavators, dozers, wheel loaders, log loaders, and attachments.



KONECRANES is a world leader in heavy duty material handling equipment. They manufacture overhead and port cranes, as well as container handling equipment. They're focussed on innovation and reliability.



Universal HDD is a world-leader of horizontal directional drilling (HDD) equipment. Used in a wide range of trenchless drilling applications, such as telecommunications, gas, water, and electrical pipeline installations.



JCB is one of the top three brands in heavy machinery and construction equipment. From excavators and skid steer loaders to wheel loaders, telehandlers, and backhoe loaders, JCB offers a diverse lineup of premium machines to tackle any job.



LINDE Material Handling is one of the world's leading manufacturers of forklift trucks and warehouse equipment, offering a wide range of internal combustion and electric models for diverse industrial applications worldwide.



TERBERG specializes in shunt trucks, yard tractors, and related vehicles for ports, distribution centres, industrial sites, road and rail operations, and airports. The company is also a leader in electric innovation, driving advancements in low-emission transport technologies.



DOPPSTADT is a renowned manufacturer of waste management, recycling, and material processing equipment. Their products include shredders, trommel screens, separators, and sorting systems that handle wood waste, organic material, construction debris, and industrial waste.

AMMANN is the world leading supplier of compaction machines including rammers, vibratory plates, tandem rollers, walk behind rollers, and pneumatic tired rollers.

CLARK lift trucks are one of the most well-known forklift manufacturers in the world. Known for toughness and dependability, Clark forklifts are built to last.

ECOVERSE is North America's master distributor for leading environmental processing equipment brands, including Backers, Backhus, Doppstadt, EcoStack, Ecosift, Menart and Tiger Depack. They offer a wide range of machinery used across recycling,

composting, waste reduction, and aggregate processing. These include high-speed grinders, shredders, trommel screens, compost turners, depackaging systems for food waste, and so much more.

WORKING WITH US

In addition to getting exceptional customer service, when you work with our network of equipment dealerships, you can benefit from our exclusive programs.

GRIT Advantage

Earn rewards when you do business with us through the **GRIT Advantage Customer Rewards** program. Collect points with every purchase of new equipment, used equipment, or serialized attachments from any of our dealerships. Redeem your points toward future service transactions and get more value from every deal.



How it works:

1



Do Business with Us

Purchase new or used equipment and serialized attachments.

2



Earn Points with Each Purchase

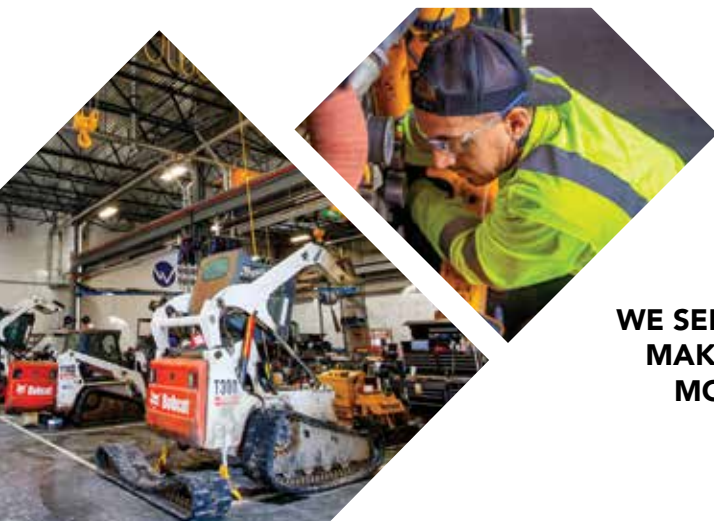
Earn points for each qualifying transaction. Spend \$2 and earn 1 point.

3



Use Points Towards Rewards

Redeem points for rewards & discounts. 10,000 points = \$100 off equipment services.



**WE SERVICE ALL
MAKES AND
MODELS**

Increased Electric Equipment Offerings

Helping customers adopt to electric equipment reduces emissions and lowers operation and maintenance costs. That's why we offer a wide range of electric machines, including forklifts, shunt trucks, compact loaders, compact excavators, dumpers, and more. We're also working closely with our OEM partners to expand our electric equipment lineup as new models become available.



10 Trees Planted

For every piece of equipment purchased through our network of dealerships, we plant ten trees in Western Canada. We've partnered with One Tree Planted to support reforestation and promote long-term sustainability. Combined with our growing focus on electric equipment, this initiative helps us align with the environmental goals of our customers.



INDUSTRIES

Our goal is to help you work smarter, faster, and more cost-effectively. That's why we offer high-quality equipment backed by exceptional support. Across our family of brands, you'll find the right solutions for any industry — innovative, durable, high-performing machines; responsive, full-service support; and a dedicated team with the expertise to keep you up and running.

Construction

You will find a wide range of construction equipment to support all stages of construction including:

- Ditches and culverts
- Asphalt paving
- Excavation and fill
- Portable power and lighting
- Landscaping
- Foundations, embankments, and roadways

Forestry

Forestry equipment is built to be durable, reliable, and easy to operate, delivering the ideal balance of advanced technology and high performance.

- Road building
- Harvesting
- Log loading
- Managing wood waste
- Material handling

Landscaping

No matter the application, this range of landscaping equipment will suit your needs. Durable equipment construction ensures consistent performance, whether you're digging, grading, lifting, or hauling materials.

- Compact articulated loaders
- Skid steers
- Compact excavators
- Compaction equipment

Agriculture

You can expect durable, versatile compact equipment to handle any task. Tackle your big and small chores with these labour-saving machines.

- Skid steers
- UTVs
- Compact track loaders
- Telehandlers
- Compact articulated loader

Logistics

From forklifts to container handling equipment, you will find a comprehensive range of material handling solutions that will meet all your logistical transportation needs.

- Industrial
- Distribution
- Manufacturing
- Warehousing
- High density storage
- Container handling

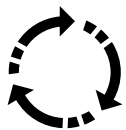


EQUIPMENT OFFERINGS



New Equipment

Westerra Equipment and Williams Machinery offer a diverse range of equipment brands including Bobcat, DEVELON, Linde, JCB, Doppstadt, Konecranes, Terberg, and more.



Used Equipment

A large inventory of pre-owned equipment is available, including economy and premium forklift and construction equipment brands. All used equipment has been inspected and serviced by our expert technicians.



Rental Equipment

WE Rent offers a wide range of compact construction, material handling and heavy equipment rentals. Maximize worksite uptime and control business expenses when you rent from our inventory of forklifts, excavators, compact loaders, lift equipment, machinery attachments, and more.

Visit werentequip.com to view our inventory.



Why rent with us:



**READY WHEN
YOU NEED IT**



**TRY BEFORE
YOU BUY**



**NO-TO-LOW
COMMITMENT**

Renting equipment can minimize your downtime and reduce maintenance costs while helping control expenses and risk in your business. Of course, rental equipment also ensures that you get the right equipment or attachment solution right away for the job at hand.

Featured Rental Brands



DEVELON

Genie

KONECRANES



CLARK

AMMANN

Linde



Servicing Machinery Across All Industries

Keeping your equipment running is key to keeping your business operational. Across the Wesgroup Equipment family of brands, our highly skilled technicians are trained on the latest equipment technology to keep your fleet in top condition. From preventative maintenance to emergency repairs, our experts are ready to keep you up and running.



FAST RESPONSE

The Service Team is available to you 24/7 and can provide same-day emergency response service.



TECHNICAL EXCELLENCE

Certified, factory-trained technicians continuously build their expertise through ongoing training.



PLANNED MAINTENANCE PROGRAM

We stay on top of your equipment servicing, so you can focus on your business.

OEM & Aftermarket Replacement Parts

An extensive selection of premium OEM and aftermarket replacement parts and attachments are available to keep your equipment running at its best. Thousands of quality new & used parts can be found at each dealer location in Western Canada.

The trusted brand names include Bobcat, DEVELON, Linde, JCB, Ammann, Konecranes, Terberg, and many others.



Equipment operator training courses combine classroom instruction with extensive hands-on learning to ensure trainees fully understand the equipment, its applications, and all safety requirements in a realistic setting. We offer a variety of safety and equipment training programs at our training centres across Western Canada, and for groups, we can also provide on-site training at your location.



In-Class Equipment Operator and Safety Training Courses

We provide in-class operator safety training for forklifts and compact construction equipment across Western Canada. Certification and re-certification courses are available for skid-steer loaders, mini excavators, Class 1–5 forklifts, telehandlers, aerial lift equipment, and fall protection. On-site and group training programs are also available upon request.



Online Courses - Safety Training and Compliance

We offer over 1,000 online courses covering General Safety, Equipment Operation, Hazard Awareness, Electrical Safety, Professional Driving, and Soft Skills. These courses are ideal for professionals in industries such as construction, warehousing, logistics, oil and gas, transportation, agriculture, and more.



People-Focused Problem Solvers

Every individual effort makes an immediate difference, and together they create a powerful impact for our business and our customers. Our leadership team embraces a "Yes, and..." mindset when shaping the future of our company, fostering an open environment for new ideas and challenging the status quo.

While the heavy industrial market often relies on tradition and resists change, Wesgroup Equipment actively pursues innovation to continually enhance both the employee and customer experience.



OUR VALUES

BUILD TRUST

SUPPORT COMMUNITY

CUSTOMER FOCUSED

BE A TEAM PLAYER

DELIVER RESULTS

WE Care Committee

Caring for our people, our community, and the planet is what guides us.

Our core values guide everything we do. We keep our workplaces safe, foster continuous learning and growth, support our communities, and minimize our environmental impact.

The **Wesgroup Equipment (WE) Care Committee** includes team members committed to improving the well being of our employees, supporting our communities, and promoting sustainable business practices.

Our charitable programs focus on families, children, and cancer research. **Each year, the WE Care committee supports more than 10 charities and has provided more than \$200,000 to various groups in need.**

Some key charitable initiatives include:

- Pink Shirt Day
- Coats for Kids
- Food Bank
- BC Children's Hospital
- Adopt-A- Family
- Wildfire Relief
- 10 Trees Planted
- Terry Fox Run
- Adopt-A-Street



**SURREY**

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Surrey, BC V3V 3V6

KELOWNA

174 Adams Road
Kelowna, BC V1X 7R2

PRINCE GEORGE

102-880 Great Street
Prince George, BC V2N 5R7

TERRACE

5506 Highway 16 West
Terrace, BC V8G 0C6

1-888-712-4748**williamsmachinery.com****Westerra
Equipment****ABBOTSFORD**

3349 Mt. Lehman Road
Abbotsford, BC V2T 5M1

KAMLOOPS

585 Cree Drive
Kamloops, BC V2H 1H9

NANAIMO

2140 Schoolhouse Road
Nanaimo, BC V9X 1T4

VICTORIA

827 Station Ave
Victoria, BC V9B 2S2

NISKU

2101 4th Street
Nisku, AB T9E 7W4

1-888-713-4748**westerraequipment.com**

WE Rent operates out of all Williams Machinery
and Westerra Equipment dealerships across
Western Canada.

1-855-707-3366**werentequip.com**

Platinum
member

**wesgroupequipment.com**